

## REDACTED – FOR PUBLIC INSPECTION

Native Mode LAN Interconnection  
Metro Ethernet  
Gigabit Ethernet  
BellSouth Integrated T1 Solutions  
DSO  
FlexServ  
Wavelength  
Miscellaneous Data

- Managed Services includes Managed Router Services.
- Interexchange Voice and Data. BellSouth Long Distance (“BSLD”) provides interexchange voice services (private line, inbound, outbound, calling card, and directory voice services) and interexchange data services (Frame Relay and ATM data services).
- Other. The only other retail service category utilized by BellSouth concerns Internet access services (such as Dedicated Internet Access and DSL).

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4. For each AT&T franchise area and each metropolitan statistical area in AT&T's franchise area, provide for each retail business customer class (*e.g.*, small, medium and large enterprise customers) and each service class (*e.g.*, long distance voice, ATM, Frame Relay, TI and T3), an estimate of the market share of revenues (or some other generally accepted unit of measurement) for AT&T and for each of AT&T's competitors.

Response: See attached.

**Attachment 4.**

**Table(s) Redacted in Full**

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5. For the nation as a whole,
- a. Provide for national, multi-locational large enterprise customers purchasing long distance voice services, an estimate of AT&T's market share of revenues (or of some other generally accepted unit of measurement) and an estimate of the market share of each of AT&T's competitors.
  - b. Provide for long haul services, an estimate of AT&T's market share of revenues (or of some other generally accepted unit of measurement) and an estimate of the market share of each of AT&T's competitors.

Resuonse: At the request of staff, AT&T provides the following additional information about the methodologies used by its third-party consultants in creating the responsive estimates for both 5.a. and 5.b.

**5.a.:** See attached.

**5.b.:** Redacted

**Attachment 5**

**Table(s) Redacted in Full**